

**Latest News
From...**



**Spring
2010**

The Relocation Specialists

Kelly Cobb's Team Wins Top Fonville Morisey Award for '09

The Kelly Cobb Home Team, Inc was proud to receive the top award on February 18th at the Fonville Morisey celebration held at Embassy Suites. Fonville Morisey is a Long & Foster Company.

This marked the 13th out of the past 15 years that Kelly and her team have led the company...no small accomplishment. Our team wants to thank each and every one of you for your kind words, encouragement, and referrals. This achievement would not be possible without loyal, supportive clients like you!



Tax Credit Deadlines

Deadlines are fast approaching to take advantage of this year's offerings for the \$8000 and \$6500 tax credits to homebuyers. Please call our office or refer to our website at www.relo-expert.com for further details. Why not take advantage of historic low interest rates and these tax credits to get in your "new" home right away!

Kelly Celebrates 25th Anniversary in Real Estate

December 6, 2009 marked the 25th anniversary of Kelly's exciting real estate career in the Triangle. It has been a privilege to be a businesswoman in this growing area of North Carolina. Certainly there have been rapid changes in the real estate industry, particularly since about 82% of homebuyers now have their first look at a home on the Internet. For information on our current listings, please go to www.relo-expert.com.

Team Member Spotlight

Pam Weeks – Pam Weeks, a veteran Fonville Morisey agent, has joined The Kelly Cobb Home Team. Pam is serving as our Leads Coordinator for the ever growing internet leads coming from our websites, Relo-Expert.com and BestRaleighNewHomes.com. Pam is married to Harry Weeks, a local insurance executive. They reside in Cary.



Pam is the proud mother of two sons and grandmother to Lon and Abbey. She joined Fonville Morisey in 1991 and is already a huge asset to our team. Welcome, Pam! We love your enthusiasm, positive attitude and passion.

Please visit our websites for 24/7 information!
www.Relo-Expert.com
www.BestRaleighNewHomes.com

Client Appreciation Event is Huge Success



Over 400 clients and friends joined the team and our sponsors at Ritter Park in Cary on October 11th, 2009. Barbeque, chicken, and all the fixings were on the menu; bluegrass music provided a perfect backdrop on a crisp, sunny, Fall day. Many thanks to all our sponsors listed below who contributed to this successful celebration! This event raised over \$600 for USO, so thanks to all who contributed to this worthy cause!

Client Appreciation Sponsors

Many thanks to our Client Appreciation Sponsors (and please support them with your business when possible!)

Stacey Anfindsen - The Birch Appraisal Group
Beth Bowen – Bowen Law Firm
Brad Bowen – Bowen Insurance Agency
Jim & Sally Cameron – Cameron Property Management
Dr. Ray Carroll, Shoulder/Elbow/Sports Medicine Specialist at Cary Orthopedic Guaranty Title
Anthony Pellegrino & Steve Fitzpatrick - FM Lending Services
Dick Pontello – North Eastern Carolina Home Services, Inc.
Troy Richardson – Delta Residential Inspections
Cyndy Sanders – RBC Centura Bank
Andy Thomson -Thomson Maintenance
Geoff Wiggins – Romeo Wiggins & Co., LLP
Danny & Hilda Wilson - Moving On Movers & Stor Pak
Dan & Marge Young – Best Kept Carpets

Need a Service Provider?

If you need service providers for your home, email us and we'll send you our list. This list ranges from handymen to carpet cleaners to attorneys to caterers in our area. If you have a strong recommendation for us, please email us today.

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(919) 859-3339 (Fax)**

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www.BestRaleighNewHomes.com**



Team Spirit Awards



At the January kickoff meeting of The Kelly Cobb Home Team, Kelly presented Certificates of Appreciation to Shelley Hight (right) and Rose Mary Smith (left) for their extraordinary efforts to support our team and our won-



derful clients. No job is too small to these two long term employees of the team. If you have worked with our team in the past several years, you know how special they are. We salute and applaud their dedication to our team!

State of the Market

We are seeing an improving real estate market here in the Triangle...slow but better. Showings are up; offers are more frequent; signs are encouraging about the Spring market just around the corner.

Contrary to popular opinion, distressed sales in 2009 accounted for less than 7% of the closed sales in Wake County. The average days on market for all Wake County closings during 2009 was 90 days.

For 2009, research shows that Triangle home sales were boosted by the tax credit to first-time homebuyers. In fact, 92% of the homes sold in the Triangle in '09 closed at prices under \$400,000. Having that \$8,000 credit extended for homes under contract by April 30, 2010 is certainly an advantage to buyers and sellers. And another boost is available because there is a tax credit for home owners who have lived in their current residence for the past five of eight years and want to sell and purchase a new home. You must be under contract by April 30 and close by June 30, 2010 to be eligible for either.

Visit our website at www.Relo-Expert.com for a more detailed look at the listings seen below:

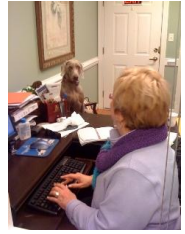
Address	Subdivision	List Price
1324 Queensferry	MacGregor Downs	\$800,000
101 Gentlewoods Dr.	Cambridge	\$550,000
200 Midenhall Way	Wessex	\$700,000
127 Trellingwood Dr.	Preston	\$1,575,000
209 Gooseberry Dr.	Arbor Creek	\$215,000
111 Coatbridge Cir.	Scottish Hills	\$229,900
142 Savannah Ridge	Sunset Ridge	\$149,000
602 Cannon Gate Dr.	Danbury	\$350,000
332 Farmington Woods	Farmington Woods	\$269,900
204 Temple Gate Dr.	Danbury	\$400,000
108 Bonniewood Dr.	Lochmere	\$375,000
106 Willesden Dr.	Wessex	\$650,000
113 Galsworthy St.	Cotswold	\$419,000
3010 Yorkmont Ct.	Woodridge	\$250,000
301 Anniston Ct.	Madison Place	\$310,000
302 Hassellwood Dr.	Cambridge	\$465,000

Pending Sales:

619 Kinship Lane	Hollands Crossing	\$209,900
105 Musgrove Cir.	Lochmere	\$250,000
8121 Knebworth Ct.	Parklyn	\$340,000
110 Monument View Ln.	Carpenter Village	\$465,000
1003 Dual Parks Rd.	Bradley Park	\$160,000

ALL of our Clients are Important!

No, our business hasn't gone "to the dogs"! It's just our leader, Kelly, giving the same detailed and caring attention to Ms. Tinsel Smith that she gives each and every one of our clients. Tinsel, who loves to visit our office, says she's very happy with the home her parents bought through us and thinks we did a great job!



Our Direct Phone Numbers

Please feel free to use these direct line #'s when you need to talk with a team member.

Kelly Cobb	256-2720	Nancy Schirman	256-2721
Shelley Hight	256-2727	Pam Weeks	256-2726
Anne Akenhead	256-2729	Janet Holcombe	256-2728
Rose Mary Smith	256-2723	Scooter Holcombe	256-2728
Deb Braxton	256-2745	Susan Lassiter	669-9232
Jean Smith	256-2737	Wayne Cobb	210-3645

A Gift For You

*The Kelly Cobb Home Team
would like to thank you for your
support.*

*In appreciation, we are extending to
you the gift of health:*

**2 complimentary workout sessions with
a Fitness Professional from
PHASE II Personal Training of Cary.**

One-on-One Programs offered:

***Fat Loss *Firming & Toning
*Strength & Cardiovascular *Flexibility
*Sports Preparations *Injury Prevention
& Recovery.**

**Call 919-859-3948 to schedule.
It's just our way of saying Thanks!**

301-131 Ashville Ave. Cary

We Appreciate Your Referrals!

Please remember we can connect you or anyone you know with professional Realtors® all over the state, country and world! Just call us first and we will do the rest!



One of the benefits of using The Kelly Cobb Home Team to buy or sell a home is the access to our 14' moving van!